

THE
Publishers' Weekly
A JOURNAL
SPECIALLY DEVOTED TO THE INTERESTS OF THE

BOOK AND STATIONERY TRADE.

[With which is incorporated the American Literary Gazette and Publishers' Circular, established 1852.]

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW-YORK.

VOL. VII. No. 25. NEW-YORK, Saturday, June 19, 1875. WHOLE NO. 179.

AND

**Booksellers'
Exchange**



**Clearing
House.**

GEO. A. LEAVITT & CO., Managers.

MONDAY, JULY 19, 1875.

DURING THE HOLDING OF THE EXCHANGE THE MANAGERS WILL OFFER TO THE TRADE

**THE ENTIRE LISTS OF ALL THE HOUSES REPRESENTED,
ON A CREDIT OF FOUR AND SIX MONTHS.**

These favorable terms, together with such special inducements as publishers may offer in reduction of prices, etc., are made *only for the time specified*. The publishers do not and will not extend their usual terms of credit, and it is only for this occasion that these unusual advantages of prices and credit are offered to the Trade, and it must be distinctly understood that immediately after the close of the Exchange the usual terms of credit and prices will be maintained. It is hoped, therefore, that the Purchasing Trade of the country will not only avail themselves of these peculiar advantages offered by the publishers through the Exchange (advantages that can not be obtained in any other way), but, at the same time, substantially aid the work of reform.

The Managers are permitted to state that

THE AMERICAN BOOK TRADE ASSOCIATION

earnestly desire that the Trade throughout the country will give its hearty and active support in establishing and maintaining the Exchange. This plan of sale is an essential feature of the great movement for reform. It has all the advantages of the Trade Sale, without any of the evils attendant upon that system.

The following Publishers and Manufacturing Houses are, so far, members of (and will be represented at) the Exchange, commencing Monday, July 19th, 1875.

BOSTON.

American Tract Society.
Brewer & Tileston.
Davis, Robert S. & Co.
Ditson, Oliver & Co.
Estes & Lauriat.
Graves, A. F.
Gill, Wm. F. & Co.
Lee & Shepard.

Little, Brown & Co.
Lockwood, Brooks & Co.
Lothrop, D. & Co.
Nichols & Hall.
Osgood, J. R. & Co.
Prang, L. & Co.
Roberts Brothers.

NEW-YORK.

American News Co.
Anthony, E. & H. T. & Co.
Appleton, D. & Co.
Barnes, A. S. & Co.
Carleton, G. W. & Co.
Cassell, Petter & Galpin.
Clark & Maynard.
Collins & Brother.
Dick & Fitzgerald.
Dodd & Mead.
Dutton, E. P. & Co.
Ford, J. B. & Co.
Hale, E. J. & Son.
Happy Hours Company.
Harper & Brothers.
Holt, Henry & Co.
Hurd & Houghton.
Iverson, Blakeman, Taylor & Co.
Kehoe, Lawrence,—C. P. Society.
Kenedy, P. J.
Lee, Shepard & Dillingham.
McLoughlin Bros.
Macmillan & Co.
Miller, James.
Nelson & Phillips.
Baker, Pratt & Co.

Nelson, Thomas & Sons.
O'Shea, P.
Potter, Ainsworth & Co.
Putnam's Sons, G. P.
Randolph, A. D. F. & Co.
Routledge, Geo. & Sons.
Sabin, J. & Sons.
Sadlier, D. & J. & Co.
Schmidt, L. W.
Somerby, Charles P.
Scribner, Armstrong & Co.
Scribner, Welford & Armstrong.
Sheldon & Co.
Steiger, E.
Strong, T. W., late E. Dunigan & Bro.
University Publishing Co.
United States Publishing Co.
Virtue & Vorston.
Van Nostrand, D.
Widdleton, W. J.
Warren & Wyman.
Wiley, John & Son.
Wood, Wm. & Co.
Worthington, R. & Co.
World Publishing House.

PHILADELPHIA.

Baird, Henry Carey & Co.
Burlock, S. D. & Co.
Claxton, Remsen & Haffelfinger.
Desilver, Charles.
Harding, Wm. W.
Holman, A. J. & Co.

Lippincott, J. B. & Co.
McKinney, H. N. & Co.
Peterson, T. B. & Bros.
Porter & Coates.
Potter, John E. & Co.
Shaefer & Koradi.

Springfield.—G. & C. Merriam.
Baltimore.—Kelly, Piet & Co.

Troy.—H. B. Nims & Co.
New-Bedford.—Taber, Charles & Co.

Buffalo.—Martin Taylor.

MANUFACTURERS OF WRITING PAPER.

HOLYOKE.

Massasoit Paper Co.

Writing Paper Co.

Union Paper Co.

ENVELOPES, PAPETERIES, ETC.

NEW-YORK.

Chamberlin, Whitmore & Co.

Samuel Raynor & Co.

J. Q. Preble & Co., Blank Books, Envelopes, Papers.

Edward E. Brown.

Liebenroth, Von Auw & Co.

Berlin & Jones Envelope Co.

American Lead Pencil Co.

Carter, Dinsmore & Co., Inks.

Charles D. Pratt.

Porter & Bainbridge.

SPRINGFIELD.

POWERS PAPER CO. Writing Papers, Envelopes, Papeteries. Union Ink and Paper Co.

RULES AND REGULATIONS.

THE First Meeting of the Exchange will commence Monday morning, July 19th, 1875.

The Exchange will be open for business daily, during its session, from 9 A. M. to 6 P. M.

Each Publishing House will have specimens of such books as are necessary; and will have a desk at the Sale Rooms where some member of the firm with his clerk may be found during the period assigned for the holding of the meeting of the Exchange.

Each firm to be allowed to make such special prices as they may think best in each individual case.

The purchaser to obtain a credit from Leavitt & Co. on *four and six months* time for such amounts as he wishes, as per terms of sale.

Goods may be ordered at the Exchange to be delivered any time within thirty days; the purchase to date from time of shipment, but such arrangement to be made at the time of purchase.

Purchasers at the Exchange must be personally present, or be represented by a clerk fully authorized to make purchases.

Books will be packed by the respective contributors, and where the lots are small, arrangements can be made to have purchases from several invoices packed, and no charge will be made, except for boxes and cartage.

All purchases shall be made in good faith for the sole use of the respective purchaser.

Any Publisher or Manufacturing Stationer who contributes to the Exchange shall be a member; also any respectable Bookseller who desires to purchase; and they shall be furnished with tickets of admission by the Managers, *and no others shall be admitted to the Exchange.*

No goods shall be bought or sold at the Exchange except under the letter of credit from Messrs. Leavitt & Co.

No business shall be transacted at the Exchange except by members; and all transactions shall be made under the rules of the Exchange.

All questions in dispute to be decided by the Committee on Booksellers' Exchange and Clearing-House.

The Committee express the hope that all members of the Exchange will unite in carrying out the rules of the Exchange, and discountenance any thing not in accordance with its spirit and intent.

TERMS OF SALE.

On all purchases amounting in the aggregate to \$1000 and upward, *four and six months'* credit; on purchases less than \$1000, and more than \$300, *four months'* credit; and purchases less than \$300, *cash without discount.*

Approved *indorsed* notes, payable in the City of New-York, to be dated on the *last* day of sale, drawn *to the order of the indorser*, and satisfactory to the managers, will be required. Bills must be settled before the delivery of goods, and within ten days after the sale.

A letter of credit to purchase may be obtained from Messrs. LEAVITT & Co. for such an amount as desired. It is desirable to attend to this in *advance* of the meeting of the Exchange; if not, parties should come prepared with the name of their indorser, and references as to the responsibility of the indorser from reliable parties, say from a Cashier of a National Bank in the neighborhood, that no unnecessary delay may arise in commencing business. A good indorser from the *residence* of the buyer will be satisfactory.

The gross amount of goods bought from *each* house shall be indorsed on the letter of credit, and at the close of the Exchange, all purchases to be settled for *immediately*, by two notes of equal amounts at four and six months' credit (if more than \$1000), for the total gross amount of all the purchases of each buyer (or if preferred, three notes at four, five, and six months).

GEO. A. LEAVITT & CO., Clinton Hall, Astor Place, New-York.

POINT LACE AND DIAMONDS.

SOCIETY POEMS, BY GEO. A. BAKER, JR.

With illustrations by ADDIE LEDYARD. Red line, small 4to. Cloth, gilt, \$3.

CHEAP EDITION,

With a new poem and new binding, WILL BE READY JULY 1st.

Send for a circular of "Reform Era" Discounts.

F. B. PATTERSON, 32 Cedar Street, New-York.

Extra discount on orders received prior to date of publication.

CASSELL, PETTER & GALPIN'S NEW AND COMING BOOKS, SUITABLE FOR HOLIDAY USE.

The Popular Recreator.

A complete compendium of sport and pastime—sailing, fishing, rowing, riding, egg-collecting, bird-stuffing, aquaria, etc. Handsomely bound in 1 vol., \$5.

Transformations of Insects.

P. M. DUNCAN, M.D. 240 exquisite wood engravings and full descriptive text. An instructive companion for outdoor rambles. Cloth, \$3.50.

Chapters on Trees.

M. and E. KIRBY. Being popular descriptions of their nature and uses. Profusely illustrated. Fills a want. Cloth, gilt, \$2.50.

Cassell's Popular Natural History.

A complete encyclopedia of the subject. With about 2000 wood-cuts and tinted plates. Complete in 4 vols., 1532 pp., cloth, \$18.

Leitch's Water Color Drawing.

A manual of full directions as to how to become proficient in this delightful art. 24 plates showing progressive stages of work. Cloth, \$2.50.

Leitch's Sepia Painting.

A companion to the above, will be ready in a few days. Uniform, \$2.50.

Landscape Painting in Water Colors.

By AARON PENLEY. Will be ready shortly. Full chromo illustrations and descriptive text. Cloth, handsome, \$7.50.

CASSELL, PETTER & GALPIN, 596 Broadway, N. Y.

The Publishers' Weekly.

JUNE 19, 1875.

TERMS OF ADVERTISING.

One page.....	\$20 00
Half page.....	12 00
Quarter page.....	7 00
Eighth page.....	4 00
Sixteenth page.....	2 50
Short advertisements, per line.....	25
Front, back, second and third pages and pages facing editorial matter, \$25. Applications for these pages should be made at least ten days before publication day.	
Liberal rates for twelve, six, and three months' contracts.	
Situations Wanted. Free insertion of five lines; 25 cents for every additional line.	

Books for Sale or Exchange, or, Wanted to Purchase, 20 cents per line. (Subscribers have the privilege to advertise rare or second-hand books at 10 cents per line.)

Short advertisements must invariably be paid in advance.

Terms of Subscription (payable in advance).—\$3.20 per annum, postage prepaid. Single Numbers, 7 cents, or 8 cents post-paid.

Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are desired as much earlier as possible. Address P. O. Box, 4295.

Subscriptions and Advertisements from England received by B. F. Stevens, 17 Henrietta street, Covent Garden, London. Subscriptions from the European Continent filled by E. Steiger, 22 and 24 Frankfort street, New-York, and all German booksellers.

NOTICE TO SUBSCRIBERS.

No bills for subscription will hereafter be sent except to houses with whom we have an open account. Subscribers as a rule will be notified of expiration of subscription, by postal card. If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.

Remittances should be made by draft on New-York, Post-office money order, or registered letter, as we can not be responsible for any losses. Address P. O. Box 4295.

Subscribers will please remember that 20 cents extra should be remitted for each annual subscription for which postage has not yet been paid.

NOTES IN SEASON.

WE most strongly urge upon the trade throughout the country the importance of writing at once to their nearest local agent of the Committee on Assemblies to ascertain the rates secured from that point, as at nearly every point special terms have been obtained for members of the Convention going to and from Niagara and New-York. Round tickets by the Erie from New-York to Niagara, or vice versa, can be procured on the Committee's certificate for \$10.

PORTER & COATES have just ready "Cookery from Experience," by Mrs. Sara T. Paul. This work is presented as a practical aid to the housewife, not only in its suggestion, but in the intelligent manner in which the large number of valuable recipes are given. Most of the recipes are entirely new to the general public; they have never appeared in print before, and are the accumulated experience of nearly thirty years' attention to the subject.

A. D. F. RANDOLPH & Co. have just ready popular editions in paper of their two clever

little volumes by Anna Warner, "Gardening by Myself," and "Miss Tiller's Vegetable Garden."

ORANGE JUDD Co., having secured the plates, will henceforth be the publishers of the following works: "Canary Birds" (18mo, pap., 50 c.; cloth, 75 c.); Quincy's "Essays on the Selling of Cattle" (12mo, \$1.25); Geylin's "Poultry Breeding" (12mo, \$1.25), and Nichols' "Chemistry of the Farm" (12mo, \$1.25).

WITH the July number, the *Galaxy* enters on its twentieth volume. It celebrates the event by appearing in entirely new type, and being printed on laid tinted paper, which adds much to its appearance.

WE regret to state that Mr. William H. Parrs, so well known at Appleton's, has during the past week met with a sad bereavement in the death of his wife.

A LITTLE book has been made up from Mrs. Diaz's recent *Tribune* letters, enlarged and revised, which the Osgoods will shortly publish, under title of "A Domestic Problem: Work and Culture in the Household." Mrs. Diaz has always proved so pleasant a writer that this new book will be sure of a good reception.

THE second volume of Dr. Guthrie's "Autobiography and Memoirs" is nearly ready at the Carters, thus completing what the *Independent* regards as "one of the most delightful additions lately made to Christian biography."

MR. RHODES, who has furnished so much good reading of late years in the magazines, has prepared a work on "The French at Home," which can be immediately looked for at Dodd & Mead's. The same house has also about ready Edward Garrett's new story, "Doing and Dreaming," printed from the author's advance sheets.

BUSINESS CHANGES.

CINCINNATI, O.—Messrs. M. T. Lane & Co., publishers, have sold out their business.

OLDTOWN, ME.—Miss E. M. Bartlett, books, has been succeeded by S. Bradbury.

PEORIA, ILL.—Messrs. Adair & Utley, having succeeded Mr. W. C. Strickler, books and music, will assume his liabilities.

READING, PA.—The firm of Smith & Snader, books and stationery, has been dissolved.

WATERVILLE, ME.—Messrs. J. F. Percival & Co. have bought out M. C. Percival.

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

813 Broadway, New-York.

June 16, 1875.

ENGAGEMENTS.

By MESSRS. SCRIBNER, ARMSTRONG & Co.:
From 1st inst., George M. Gage, St. Paul, Minn.

GEORGE R. LOCKWOOD,

Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adams.—Memoirs of John Quincy Adams. Comprising Portions of his Diary from 1795 to 1848. Edited by Hon. Charles Francis Adams. Vol. 6. 8°, pp. 548. \$5.
Lippincott.

Aidé.—Mr. and Mrs. Faulconbridge. By Hamilton Aidé, author of "Confidences," etc. 8°. Pap., 50 c....*Loring.*

***Andre.**—Practical Treatise on Coal-Mining. By George G. André, F.G.S. (In 12 monthly Parts, illustr. by six Plates of practical Drawings.) Part 3. Roy. 4°, pp. 48. \$2.....*Spon.*

Birch.—Ancient History from the Monuments. Egypt from the earliest Times to B.C. 300. By S. Birch, LL.D., etc. Illustr. 16°, pp. 202. \$1.....*Scribner.*

Bunker Hill Centennial. Pocket Souvenir of. Comprising Plan of the City of Boston in 1775, with the attack on Bunker's Hill, the Massachusetts Congress, Account of the Battle, Poem of the Period, etc. Pap., 10 c....*Gill.*

Croff.—Progressive American Architecture. Presenting in Illustration an extensive Collection of original Studies for Dwellings, Bank, School, and Office Buildings, costing from \$1000 to \$100,000; also Details of every Feature, exterior and interior, of every character and class, for Town and Country Buildings. All drawn to an intelligible scale. By G. B. Croff, Architect, author of "Model Suburban Architecture" and "Original Designs for Front Entrance Doors." Roy. 4°, plates 97. \$10.
Orange Judd Co.

***Irving.**—The Annals of our Time: A Diurnal of Events, Social and Political, Home and Foreign. From the Accession of Queen Victoria, June 20th, 1837, to the Peace of Versailles, Feb. 28, 1871. By Joseph Irving. 4th ed., rev. 8°. \$6.....*Macmillan.*

—Same. Supplement bringing the Work down to the Opening of the present Parliament, March 19th, 1874. By Joseph Irving. 8°. \$1.75.....*Macmillan.*

Linn.—Living Thoughts of Leading Thinkers. A The-saurus. By Rev. S. P. Linn, A.M. 12°, pp. 466. \$2.
Johnson, W. & Co.

Lowell.—Report of the Trial of James M. Lowell, indicted for the Murder of his Wife, Mary Elizabeth Lowell, before the Supreme Judicial Court of Maine, for Androscoggin County. Containing the Evidence, Arguments of

the Counsel, and the Charge of the Court in full, with the Verdict of the Jury and Sentence of the Prisoner, and an Appendix. By H. M. Plaisted, Attorney-General. [With diagram.] 8°, pp. 260. Hlf. shp., \$1.50.
Dresser, McL. & Co.

Marshall.—Little Brothers and Sisters. By Emma Marshall, author of the "Primrose Series," "Between the Cliffs," etc. Illustr. 16°, pp. 189. \$1.25.....*Carter.*

Missouri.—Geological Survey of Missouri. By Ralph Pumpelly, G. C. Broadhead, F. B. Meek, and B. F. Shumard. Containing Reports on the Iron Ores and Coal-Fields. 1855-1874. 3 vols. 8°. And 2 Atlases. [28 Plates.] \$25.....*Van Nostrand.*

***Oliphant.**—The Duke and the Scholar, and other Essays. By T. L. Kingston Oliphant, M.A. 8°. \$2.25.
Macmillan.

Plaisted. See Lowell.

Pumpelly, Broadhead, Meek, and Shumard. See Missouri.

Robertson.—History of the Christian Church from the Apostolic Age to the Reformation: A.D. 64-1517. By James C. Robertson, M.A. *New and rev. ed.* (In 8 vols.) Vol. 8. Cr. 8°, pp. xiv, 488. \$2.25.
Pott, Y. & Co.

Rowell.—George P. Rowell & Co.'s American Newspaper Directory (1875). Containing accurate Lists of all the Newspapers and Periodicals published in the United States and Territories and the Dominion of Canada. 8°. \$5.....*Rowell.*

Storrs.—The Early American Spirit and the Genesis of it. An Address delivered before the New-York Historical Society, at the Celebration of its Seventieth Anniversary, April 15th, 1875. By Richard S. Storrs. [New ed.] 8°, pp. 74. \$1.....*Randolph.*

Wharton.—A Treatise on the Law of Homicide in the United States. With a Series of Leading Cases. By Francis Wharton, LL.D., author of "Criminal Law," "Conflict of Laws," "Law of Negligence," etc. *Second and rev. ed.* 8°, pp. 794. \$7.50.....*Kay & B.*

Wood.—Frances Hildyard; (and) All Souls' Eve. By Mrs. Henry Wood. 8°, pp. 86. Pap., 25 c....*Peterson.*

ORDER LIST.

ROBERT CARTER & BROS., New-York.
Marshall, Little Brothers and Sisters.....\$1.25
DRESSER, McLELLAN & CO., Portland, Me.
Lowell, J. M., Trial of.....Hlf. shp. 1.50
WILLIAM F. GILL & CO., Boston.
Bunker Hill Centennial.....Pap. 10
JOHNSON, WILSON & CO., New-York.
Linn, Living Thoughts of Leading Thinkers.....2.00
ORANGE JUDD COMPANY, New-York.
Croff, Progressive American Architecture.....10.00
KAY & BROTHER, Phila.
Wharton, Law of Homicide, 2d ed., rev....7.50
A. K. LORING, Boston.
Aidé, Mr. and Mrs. Faulconbridge...Pap. 50
J. B. LIPPINCOTT & CO., Philadelphia.
Adams, Memoirs of J. Q. Adams, vol. 6..5.00

MACMILLAN & CO., New-York.
Irving, Annals of our time, 4th ed.....\$6.00
—Supplement.....1.75
Oliphant, Duke and the Scholar.....2.25
T. B. PETERSON & BROS., Phila
Wood, Frances Hildyard; (and) All Souls' Eve.....Pap. 25
POTT, YOUNG & CO., New-York.
Robertson, Hist. Christian Church, new ed., vol. 8.....2.25
A. D. F. RANDOLPH & CO., New-York.
Storrs, Early Am. Spirit [new ed.].....1.00
GEORGE P. ROWELL & CO., New-York.
Rowell, Am. Newspaper Directory (1875). 5.00
SCRIBNER, ARMSTRONG & CO., New-York.
Birch, Ancient Hist. from the Monuments 1.00
E. & F. N. SPON, New-York.
André, Coal-Mining, Part 3.....2.00
D. VAN NOSTRAND, New-York.
Missouri, Geological Surveys, 3 vols. and 2 atlases.....25.00

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.—AMERICAN BOOK TRADE ASSOCIATION.

J. W. BOUTON, New-York.

Ancient Pagan and Modern Christian Symbolism. By Thomas Inman, M.D. *Second ed., rev. and enl.* With an Essay on Baal Worship, on the Assyrian Sacred "Grove," and other allied Symbols, by John Newton.

ROBERT CARTER & BROS., New-York.

Dr. Guthrie's Autobiography and Memoir. Vol. 2. \$2. (June 26.)

JOHN CHURCH & CO., Cincinnati.

The Gospel Trumpet. For Camp-Meetings, Sunday-Schools, and Praise-Gatherings. By K. Shaw. 36 pp. Pap., 10 c. (July 1.)

"The Choice." A Book of Instruction and Music for Singing-Schools, Church Choirs, and Conventions. By James McGranahan and C. C. Case. 192 pp. Bds., 75 c. (July 1.)

DODD & MEAD, New-York.

The French at Home. By Albert Rhodes. With nearly 30 illustr. 16°. \$1.50. (June.)

Doing and Dreaming. By Edward Garrett. A new Story. From the author's advance sheets. 12°. \$1.25. (June.)

DRESSER, McLELLAN & CO., Portland, Me.

Maine Reports of Cases in Law and Equity. Determined by the Supreme Judicial Court of Maine. Vol. 63. (Being vol. 3 of Smith.) (July 10.)

HARPER & BROS., New-York.

Nooks and Corners of the New-England Coast. By Samuel Adams Drake, author of "Old Landmarks of Boston," "Historic Fields and Mansions of Middlesex," etc. With numerous illustr. 8°.

The Character and Logical Method of Political Economy. By J. E. Cairnes, LL.D., Emeritus Prof. of Polit. Econ. in Univ. Coll., London, author of "Some Leading Principles of Political Economy Newly Expounded." 12°. \$1.50.

Sermons out of Church. By the Author of "John Halifax." 12°.

The Lady Superior. By Eliza F. Pollard, author of "Hope Deferred." 8°. Pap., 50 c.

Miss Angel. By Miss Thackeray. Illustr. 8°. Pap., 75 c.

Iseulte. By the author of "Vera," "Hôtel du Petit St. Jean," etc. 8°. Pap., 50 c.

Eglantine. By Eliza Tabor, author of "Hope Meredith," "The Blue Ribbon," etc. 8°. Pap., 50 c.

Playing the Mischief. By J. W. DeForest. 8°. Pap., 75 c.

Ward or Wife? Illustr. 8°. Pap., 25 c.

IG. KOHLER, Philadelphia.

A Collection of Upwards of Thirty Thousand Names of German, Swiss, Dutch, French, and other Immigrants in Pennsylvania from 1727 to 1776, with a Statement of the Names of Ships, whence they Sailed, and the Date of their Arrival at Philadelphia, chronologically Arranged. Together with the necessary Historical and other Notes. Also an Appendix, containing Lists of more than One Thousand German and French Names in New-York prior to 1712. By Prof. I. Daniel Rupp, author of several historical Works. *Second rev. and enl. ed., with German transl.* Large 12°, pp. 500. \$2.50. (Sept. 1.)

D. LOTHROP & CO., Boston.

Life of Benjamin Franklin. By Jeremiah Chaplin. 12°, pp. 500. \$1.50.

Life at Hill Farm.

THOMAS FRANCIS MEAGHER, 34 Park Row, N. Y.

The Mercantile Agency in America. Is it a Curse or a Benefit? Does it Assure Business or mislead Confidence? Are its Patrons and the Business Classes the Victims of its Cupidity? 8°, pp. 350. \$1.

F. B. PATTERSON, New-York.

Point-Lace and Diamonds. By George A. Baker, Jr. *Cheap Flirtation ed.*

SORIBNER, ARMSTRONG & CO., New-York.

Persia. From the Earliest Period to the Arab Conquest. By William Vaux, M.A., F.R.S., author of "Sketch of Ancient Assyria and Persia," "Nineveh and Persepolis Described," "Handbook to Antiquities in the British Museum," etc. With 5 illustr. 12°. \$1.

Assyria. From the Earliest Times to the Fall of Nineveh. By George Smith, of the Dept. of Oriental Antiquities, British Museum, author of "Assyrian Discoveries," etc. With 13 illustr. 12°. \$1.

WILSON, HINKLE & CO., Cincinnati.

Key to Duffet's French Method. 12°, pp. 99. 75 c. (June 30.)

Side Issues at the Convention.

It can not be too often or too strongly urged that the work of the reform, and therefore of the Convention, centres in one thing, on which all other issues depend, and to which they must for the present be subordinate. This is the re-establishment of retail prices as the real and not merely nominal basis of dealing in books. Whether this return be entire or approximate, it is for the Convention, acting in view of obtaining effective and not paper measures, to decide. But this is the main business. With prices themselves, as has been reiterated, the trade as a body has nothing to do; that must be left to the discretion and policy of individual houses, and here the laws of trade will sufficiently provide, within the bounds of legitimate and safe competition. To put the trade

on a firm footing, just one thing is wanted—that the publisher should maintain the prices he advertises, and on which his dealings with the trade are based, and that the sellers should hold him to this action, and stand by him and by each other. The other demoralizations which need cure are mere symptoms of this "general debility," and once the system feels the effect of the tonic here prescribed, there will be less need of specifics.

We notice from our printed and private correspondence that there are many who have grievances connected with the jobbing trade which they propose to bring before the Convention, and these complainants seem to associate the reform chiefly with jobbing scales of discount. This is altogether a mistake. While it is well that all trade questions should have full discussion at the Convention, provided it does not engross the time for action rather

than talk, it would be unwise to attempt to grapple by any measures with the question of jobbing discounts. Both the Western and the Central Booksellers' Associations, in which the jobbing question has been prominent, while auxiliary to, are not identical with the A. B. T. A., and a dangerous misunderstanding arises from the contrary impression. Many of the wisest heads in the trade, leading jobbers among them, agree that this problem is not one to be solved by any general action of the trade aimed directly at it. The jobbing class is not making the fair profit to which its services to the trade entitle it,—simply because it is ground between the upper and nether millstones of underselling and cut-throat competition. The first thing the trade proposes to settle, and thus give a margin to jobbers to earn a living profit, and this is the key to the jobbing difficulty, as well as to most others. The second, so far as it then needs settling, the trade can not wisely treat, if it would; it must be left to the jobbers themselves. This we take to be good sound doctrine for both sides, and we say it, not in view of any recriminations of one part of the jobbing trade against another, but as a general principle that the whole trade and the jobbers are mutually interested in laying down. The jobbers will have opportunity to talk over and act upon their own difficulties at Niagara, as at Put-in Bay, but let the action of the Convention itself be free from any attempts at class provisions.

One of the most prominent of New-York publishers, who is acknowledged one of the largest heads in the trade, but who has not so far been noticeably identified with the reform, said the other day that his experience in the trade, and what he had seen in other countries, convinced him that the sale of books could be made vastly greater than it is, and that the result of a wise reform would be a considerable increase of business. It is a noticeable fact, that when there are rival editions of a book, and it is therefore well pushed, more copies of each edition are often sold than either might have sold alone. The whole gist of the reform is in waking up the trade by assuring a living profit. This means more business and more money for the jobbers and everybody else,—and that is what, with single aim, we are to work for.

A STRONG Western firm proposes, in another column, to extend the library discount beyond 20 per cent. We must say that any retreat from this sufficiently liberal allowance would be against the general interest; the bookseller

needs the balance to enable him to do his duty by the library and the public. The difficulty has not been that the discount is not large enough, but that dealers have not all been pledged to this discount by the acquiescence of all. This, and not the other, is the thing to be fought for. Curiously, the Western trade complains that the library trade has gone East, while New-York houses complain that it has "gone West;" we suspect that the dilemma can be partly accounted for by the fact that it is a dull year, and that the libraries have had little money to spend. But this thing must be settled at Niagara; it won't do to permit the possibility of houses standing out against trade and general public interests, and making that a "card" with the libraries.

CERTIFICATES are now being forwarded by the Committee on Assemblies to all who have applied. Members of the trade who intend to come to Niagara or New-York, and who desire to take advantage of the reductions, should write for them, in care of this office, at once.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Convention—A Letter of "Points"

DETROIT, June 8, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: We would like to make a few suggestions through your columns in view of the approaching annual meeting of the publishers and jobbers in July.

A modification of the agreement entered into by the Western Booksellers' Association at Put-in Bay seems to us desirable. There are many customers who are in the habit of sending East for their "large bill" of school-books in August, on which they get from the publishers an average discount of one third and 5. We think that it is advisable to allow jobbers to take orders amounting to nine hundred dollars list at a discount of one third. Our customers will give us their orders at one third off, for the reason that the additional five per cent would be nearly absorbed by the excess of freight, boxing, cartage, and the loss of time. It seems to us that a little lee-way should be given us on the larger orders which we now lose, and that the better way is to make this additional privilege in the way of a larger discount depend upon the order being a certain amount at one time, rather than to have the privilege extend through certain times, or

months, as some have suggested ; though the demand would naturally make orders of nine hundred dollars list by the country trade fall within certain seasons of the year.

With the 20 per cent rule we are very much dissatisfied—that is, in regard to libraries—most of our trade being now absorbed by the publishers and by Eastern wholesale houses at discounts varying from 30 per cent to 40 per cent, depending upon the size of the order and the competition. In our efforts to obtain large library orders the past year, we have generally found that offers have been made of 30 per cent, one third and 5 per cent, and even more, and we know of one house who gave 35 per cent and 40 per cent, and no charge for case and cartage. This was not a publisher, but an Eastern jobber. We do not believe in a rule that enables New-York to laugh at us, and take our best orders while we are powerless.

The publishers have done much the past year, but until they come into a definite arrangement as to what they will and will not do on library orders, and until Eastern jobbing houses do the same thing, dissatisfaction will exist. Where this is the case, cutting by the signers of *any* agreement will inevitably follow.

It is for the publishers' interest that a state of affairs satisfactory to all should be established. It is for their interest that large stocks of miscellaneous books should be kept up ; but where will be the incentive to keep such stocks if they step in and relieve us of the opportunity of turning them over ? The demand for their books is not created solely by the publishers' system of advertising and circularizing. Their system does us good, but unless the books themselves are constantly before the people, the demand will abate. Suppose there were no bookstore in Detroit, could the publishers reach all the buyers ? And since there is a bookstore here, creating a demand for and an interest in books, shall we be contented with what may be called the catch trade, the pick-up orders, while people who have large orders to fill buy as direct as we do ourselves ?

What the bookseller demands at the next meeting is that his trade shall be still more protected, and this is not asking too much. Neither is it an entirely selfish demand, for we consider it as much for the publisher's interest as our own.

Let the maximum discount to the private buyer remain as it is, or even make no discount to such buyers ; but place the maximum discount to libraries and institutions at 25 per cent, and let every publisher and jobber and retailer in the land sign the agreement and live up to it. Let us feel sure that when a library writes to us for terms and discounts, our terms and discounts will be the same that they will obtain from every one to whom they apply, and such another step as was taken last year will be the reward of the whole trade. Let the freights thus decide, together with the ability to furnish the books, whether the order shall be filled East or West.

We have been quiet workers, faithfully living up to our agreement made at Put-in Bay, and endeavoring by our example to prevent that agreement being broken. We believe in it, but we say to every publisher, "Put yourself in our place," and let us all take one more step in the right path.

Yours very truly,

E. B. SMITH & Co.

More about Chronic Introduction Rates.

BOSTON, June 9, 1875.

To the Editor of the Publishers' Weekly :

DEAR SIR : There is one point of vital importance to jobbers in New-England, about which little has been said or written, and that is the furnishing of school-books, by publishers or their agents, to towns at 40 per cent discount, and promising to continue those rates for five years.

This practice has become so common, that there are already many small towns which are getting just those terms. Only last month a town in Maine, of not over 2000 inhabitants, adopted a New-York arithmetic on condition that they shall have their books for five years at 40 per cent discount. Other publishers are doing the same thing, and are thereby ruining the jobbing trade in school-books, while they gain nothing themselves.

Is it not possible for the publishers to agree on the common-sense arrangement, that neither they nor their agents shall be allowed to offer any special rates to any town or city for any longer term than the 90 days required for making the introduction ?

Unless something of this kind is done, and that very soon, all the much-talked-of reform will be in vain, so far as the school-book trade is concerned, as the different publishers will have made promises of 40 per cent (which they will feel in duty bound to keep) to such a multitude of towns in New-England that the remaining towns will justly complain unless they can secure nearly the same terms, and our long-looked-for millennium will reveal to us the sad spectacle of the lion and lamb only lying down together in peace when the lamb is *inside* the lion.

It is to be hoped that the publishers will give this matter the attention which its magnitude deserves, and at Niagara pledge themselves to a course of action which shall secure for them the hearty co-operation of all the jobbers from the rising sun to the Pacific Ocean.

Yours truly,

J. L. HAMMETT.

BOOKS RECEIVED.

HISTORY OF THE CHRISTIAN CHURCH, from the Apostolic Age to the Reformation, A.D. 64-1517. by James C. Robertson, M.A. (Pott, Young & Co.) This is a new and revised edition, in eight clearly and handsomely printed and convenient 12mo volumes, of a standard work, well known to theologians and to general readers. The short title and the name of the publishers seem to have given some members of the trade the mistaken impression that the work is an Episcopalian one. On the contrary, it is a general review of the history of Christianity, admirably suited to the needs of the general reader, and sufficiently detailed also to meet the wants of the special student. It is clearly and interestingly written, very complete, thoroughly supplemented with notes, having many historical tables, and furnished finally with a minute topical index of eighty pages, which the student will be duly grateful for. It is a book absolutely necessary to well-furnished libraries.

ONE SUMMER. (James R. Osgood & Co.) The story of a summer spent up among the New-

England hills, from an anonymous writer. Coming from an unpracticed pen, it is strikingly bright and fresh, and full of promise. It is a simple love-story, with but few characters, surrounded by a refreshing atmosphere of sunshine and happiness. If taken up, it will be finished at one reading. "Saunterer's Series." 18°, cloth, red edges. \$1.50.

WYNCOTE, by Mrs. T. Erskine. (Henry Holt & Co.) A very readable story of English life, scarcely up in merit, however, to the previous volumes of the "Leisure Hour Series." 16°, cloth, \$1.25.

NOTES ON THE GOSPEL OF JOHN, by Melancthon W. Jacobus, D.D. (Robert Carter & Brothers.) Critical and explanatory notes on the Gospel of John, designed for the use of Sunday-school teachers and students. The work belongs to the "International Sunday-School Lessons." 12°, cloth, \$1.

EXOTICS: ATTEMPTS TO DOMESTICATE THEM, by J. F. C. and L. C. (James R. Osgood & Co.) A little volume of poems selected from the Latin, French, German, and other foreign sources. The translations are quite free, the translators not having aimed at a literal exchange; or, as Mr. Clarke says himself, by way of introduction, they

"Have changed their language, metre, rhythm, rhymes;
But—let us hope—they have not changed their souls."

Lovers of Heine, Goethe, Schiller, Hugo, and Horace will find many a long-admired gem, very gracefully and forcibly rendered into English, with all the spirit of the original preserved. We beg to add a piece of information with which we should have opened our notice, that the translators are the Rev. James Freeman Clarke and his daughter, Miss Lillian Clarke. 24°, cloth, \$1.25.

ILLUSTRATED HOMES, by E. C. Gardner. (James R. Osgood & Co.) These papers, by the author of "Homes and How to Make Them," describe a variety of houses for "real people," built to suit all tastes and means. The papers are very pleasantly written, and give very practical ideas of the making of a home. Three illustrations accompany each paper: the plan of the first floor, that of the second, and a picture of the house itself completed. 12°, cloth, \$2.

We have received from the Orange Judd Company a very handsomely illustrated catalogue of all the rural books it publishes—that is, all practical books relating to the farm, garden, or household. It will be sent free to any one on application.

BUNKER HILL MEMORIAL, by Oliver Wendell Holmes. (James R. Osgood & Co.) A very attractive little pamphlet, the poem being in Holmes's happiest vein, and the etchings which surround it being quite clever. The poem is entitled "Grandmother's Story of Bunker-Hill Battle: As she saw it from the Belfry." A vivid description in prose of this memorable day, by Mr. James M. Bugbee, closes the "memorial." 8°, paper, 25 cents.

BUNKER HILL, by Samuel Adams Drake. (Nichols & Hall.) Another addition to "Bunker Hill Literature." This is "the story told in letters from the battle-field, by British officers engaged." 8°, cloth, \$1.

LITTLE BROTHERS AND SISTERS, by Emma Marshall. (Robert Carter & Brothers.) Two separate stories, one relating the history of "The Three Little Brothers," and the other that of "The Three Little Sisters." They are both far beyond the general run of stories gotten up for the young. They are full of pleasing characters and incidents, without being over-freighted with moral lessons. 12°, cloth, \$1.25.

BIOGRAPHICAL AND CRITICAL MISCELLANIES, by William H. Prescott. (J. B. Lippincott & Co.) With this volume, the publishers announce the completion of their new edition of Prescott's works, printed from entirely new stereotype plates. We have so often spoken of the good taste and typographical excellence displayed in the issue of this work that further praise seems unnecessary. 12°, cloth, \$2.25; half calf, \$4.50.

MANUAL OF ENGLISH RHETORIC, by A. D. Hepburn. (Wilson, Hinkle & Co.) This work was prepared to meet the wants of classes in high schools and colleges. The principles and rules of rhetoric are briefly stated and exemplified, the author being careful to keep clear of all side-issues and discussions of topics which do not properly belong under this head. The work will be found an excellent text-book; it is in style clear and concise, and the information it conveys is very thorough. 12°, cloth, \$1.25.

BOSTON ILLUSTRATED. (James R. Osgood & Co.) Views of all the principal buildings and places of interest in Boston, with full descriptions of them and their past and present history. No better work could be offered from which to obtain a complete knowledge of the city. 12°, paper, 50 cents.

PROGRESSIVE AMERICAN ARCHITECTURE, by G. B. Croff, Architect. (Orange Judd Co.) A very large and varied collection of plans is presented in this volume. Models for houses, churches, schools, villas, and banks, all of chaste and elegant designs, are embraced in it; with full details of every particular of the inside or outside decorations, and plans of the various rooms, all drawn to an intelligible scale. The beauty and grace of the designs selected are particularly noticeable; while the care and study with which each one, however moderate in cost, has been developed, give a special value to the work. Its general utility will be recognized at a glance by architects and builders. The plates are in some instances beautifully colored, all of them being reproduced by the American Photo-Lithographic Company (Osborne Process). Folio, cloth, \$10.

ROWELL'S AMERICAN NEWSPAPER DIRECTORY. 1875. (G. P. Rowell & Co.) This year witnesses the seventh issue of this important publication. Its completeness as a record of newspapers published throughout the United States and Canada is too well known to need more than a passing notice. It is recognized as a standard work of reference, no newspaper office being complete without it. This year, unusual care and labor have been expended upon it in revising it and in testing its accuracy. Imperial 8°, cloth, \$5.

THE EARLY AMERICAN SPIRIT, AND THE GENESIS OF IT, by Richard S. Storrs. (A. D. F. Randolph & Co.) The above is the address delivered before the New-York Historical

Society, at the celebration of its seventieth anniversary. The title fully sets forth the ground it covers. 8°, cloth, \$1.

ANCIENT HISTORY FROM THE MONUMENTS: EGYPT. From the earliest times to B.C. 300. By S. Birch, LL.D. (Scribner, Armstrong & Co.) In this series it is designed to present, in a popular manner, the results of recent archaeological investigation. Each volume will be prepared by a specialist. The forthcoming volumes will embrace the various discoveries which have been made in Assyria and Persia, through the deciphering of inscriptions, etc., throwing considerable light upon the earlier books of the Bible. This matter has hitherto been presented in such a recondite manner as to prove inaccessible or unattractive to the general reader. To place within his reach information of the most necessary and important kind is the object of this new series. Small 12°, illustrated, cloth, \$1.

THE LIFE OF OUR LORD JESUS CHRIST, by Louis Veuillot, translated into English by the Rev. Anthony Farley. (Catholic Publication Soc.) A life of Christ from a Roman Catholic standpoint. It comes to us with quite a reputation, having gone through seven editions in French. 12mo, cloth, \$2.—We have received from the same house, "Be not Hasty in Judging," 12mo, cloth, \$1.50, and "The Land of the Cid," 16mo, cloth, \$1—two translations from the French of works suitable for the reading of young ladies or young gentlemen. The first is a story of French life, and the second a record of a pilgrimage to some of the holy shrines in Spain.

A COMPENDIOUS DICTIONARY OF THE FRENCH LANGUAGE (French-English—English-French), by Gustave Masson. (Macmillan & Co.) The compactness and conciseness of this dictionary will recommend it to students. The excellence of its get-up is noticeable, the type being remarkably clear and prominent. It contains a list of the principal diverging derivations and chronological and historical tables. A most valuable feature, in the French-English part, are the etymologies, on the authority of Littré, Schéler, and Brachet. Sq. 12mo, \$2.50.

Obituary.

SAMUEL G. DRAKE.

BOTH antiquarian literature and the antiquarian trade suffer a serious loss in the death of Samuel G. Drake, of Boston, who died on Monday in that city at the ripe age of 77.

He was born October 10th, 1798, at Pittsfield, N. H., and at the age of 20 became a school-teacher. In 1830 Mr. Drake established his noted bookstore in Boston, where he dealt in old and curious books, giving special attention to such as related to the early history of this country. His labors as an antiquarian began in 1824, as editor of a reprint of Col. Church's "History of King Philip's War." This was followed by a number of books on the Indians. Mr. Drake began in 1847 the "New-England Historical and Genealogical Register," and some years later published "The History of Boston," a large work, profusely illustrated with portraits, autographs, and views of buildings and localities. His later books, published through the Osgoods, are well known. His "Nooks and Corners of the New-England

Coast" is nearly ready at Harpers'. He contributed to many periodicals, and freely assisted authors with his knowledge.

LITERARY AND TRADE NEWS.

THE new establishment of Lee, Shepard & Dillingham, 676 Broadway, opposite the Grand Central, occupies one of the best locations in the city, being close by the trade centre, and is admirably suited to its purpose. On the ground-floor are the offices, mostly at the front, so that retail buyers are forbidden by the look of things, the remainder of the space being taken up by the publishers' bins. The floor below is altogether taken up by the stocks of the several publishers—Harpers' books, for the supply uptown, being made a specialty—while still below is a capacious sub-basement, for surplus stock, etc. All the floors are large and well-lighted; there is little display, but they look as though meant to do business in. Mr. Dillingham is to be congratulated on the improvement he had made by the removal.

OF the seven Bric-à-Brac books so far issued covering little over a year, 50,757 volumes have been sold—a most marvelous success for dull times!

REV. O. B. FROTHINGHAM is working upon a "History of Transcendentalism in New-England," which will include biographical studies of its leaders. It will be published by the Putnams.

"THE Abode of Snow," announced by the Putnams, is a record of travel in Thibet and Upper Tartary, and through the Himalayas. It is now appearing in *Blackwood's Magazine*, and will be published by arrangement with the English publishers.

MR. WHITTAKER makes announcement of his "Reference Catalogue of Current Literature," for 1875, and will not publish again till 1877. He hopes to make it much more full than last year, and we trust the English publishers will enable him to do so, by furnishing the material promptly. Subscriptions should be forwarded at once.

THE new Italian novel, "Manfred," of G. W. Carleton & Co., is not by Ruffini, as we were informed, but by F. D. Guerrazzi, author of "Beatrice Cenci" and "Isabella Orsini." The first book had a run of 12,000 copies when published here a dozen years ago. All have been translated by Luigi Monti, formerly of Harvard College, and late American consul at Palermo.

MISS SARAH F. SMILEY, the woman-preacher, has prepared a volume of religious meditations, which will be published by Mr. Randolph.

JEAN INGELow's "Fated to be Free," already announced, can be looked for July 1st. It is a sequel to her previous "Off the Skelligs," which met with so much success in its publication a year or two since.

OF cook-books there is no end. "In the Kitchen," the latest, is prepared by Mrs. E. S. Miller, a daughter of the late Gerrit Smith, and is to be printed by Lee & Shepard. The book is said to be very accurate and complete, all weights and combinations being carefully explained. The Rev. William F. Craft's book on "Childhood" is also announced for speedy publication by the same firm.

STATIONERY NOTES

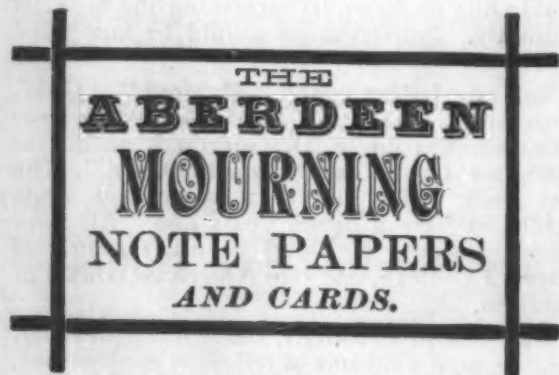
THE newest papers upon the market are those issued by Messrs. Porter & Bainbridge. These are the "Centennial" and the "University Plaid."

The "Centennial" paper is made of pure linen stock, and greatly resembles the old-fashioned English hand-made paper of the past generation, and might be called an excellent imitation of the Royal Irish Linen Papers. The price of the "Centennial" is about half of that of the corresponding quality of English paper, and this fact, together with its elegant appearance, will insure it a ready sale.

The design of the last-named paper was suggested by the present popular style of ladies' dress-goods. It is faintly lined in both directions, and gives the idea of a Scotch plaid. The paper itself is mottled, and of a very fine quality. The lines are of colors that contrast well with the mottled paper. The paper alone without the lines is known as "Granite." It can be had in all sizes and shapes, and costs about from \$2.50 to \$4 per ream. Envelopes are made to match. The "University Plaid" is put up in papeteries at prices ranging from forty to fifty cents, according to size.

The same house issues the "Opalescent," which is a new style of paper designed entirely for weddings, invitations, programmes, etc., etc. It is a plain, heavy white paper, glazed to resemble mother-of-pearl; and we are assured that the preparation used is not poisonous. The design is very elegant, and should meet with a proper recognition at the hands of the trade.

ROBERT SNEIDER, of No. 37 John street, has just issued a new style of paper called the "Croquet Note." It is made of satin stripe paper, and is handsomely illuminated with the various emblems of the game of croquet. It is particularly adapted for invitations to country parties.



Mr. Snieder also issues the Aberdeen mourning papers and cards. The design of the black border is entirely new, as will be seen from the above cut. The paper is at present made in three sizes, Bath, Legal Octavo, and Alexandra, on pure white and granite papers. The Alexandra is also put up in initial boxes. The cards can now be had in five sizes.

MR. ROBERT BURNET, of No. 45 Beekman street, has put upon the market an improved sample or scrap-book. The book is designed to hold samples of writing-paper, envelopes, cloth, etc., etc., and the improvement is that there are no guards; it opens perfectly flat, and the various sections can be removed or re-

placed at will. The size of the book is 9½x12½, and can be had in all styles of binding at prices ranging from \$1.50 to \$6. These books can be had ruled to accommodate all classes of goods, and also for newspaper clippings, holding three columns on a page. It is beyond question the best scrap-book upon the market, and it has already met with a large sale.

MESSRS. CARTER, DINSMORE & CO. have issued a new office mucilage stand. It is both neat and attractive, and it has the advantage of a broad base, which lessens its liability to upset. The stand is made of heavy flint-glass, and is strong enough to resist all ordinary wear and tear.

IN fancy goods, ivory just now plays an important part. Pocket-books, match-boxes, etc., are made with ivory backs and german-silver clasps, in Russia leather and calf.

FANS have decreased in size, and many beautiful designs are shown.

Humors of the Trade.

"COMMON SENSE."

THE always genial, smiling, and gentlemanly Mr. H—, of the firm of Robert Clarke & Co., got a small joke on him yesterday that ought to cost him a glass or two of N. O. nectar. A handsome young lady walked slowly down the centre of the big, busy, bustling establishment, and encountered, as somehow the pretty young ladies seem fond of doing, the smiling and polite Mr. H—.

"Good-morning, Miss —."

"Good-morning, Mr. H—," replied the fair one. "Have you got Common Sense?"

"Ah! w-w-hich, how! did I understand you to say?"

"I want to know, Mr. H—, if you have Common Sense?"

Mr. H— moved about nervously, and finally stammered, "Well, yes, Miss —, I had always supposed I did possess it; at least —"

"Ah! yes," sweetly interrupted the young lady. "Please give a copy. I think 'Common Sense' is the best book Marion Harland has ever written."

"Oh! ah! yes, indeed," said Mr. H—, a sudden light breaking in upon him. "It is a very fine book, and immensely popular." And he saw the book furnished, and bowed the lady out, and looked around cautiously to see if anybody had overheard the conversation, and was pleased to see that no one had.—*Cincinnati Times*.

A CURIOUS slip, at least, so we presume it to be, occurs in a catalogue issued a short time ago by a well-known bookseller. A work on Xylography—block-printing at the beginning of the fifteenth century—is catalogued, which is said to contain "sixty-nine engravings, either from wood or metal, twelve of which bear inscriptions representing scenes of Christian mythology, figures of patriarchs, saints, devils, and other Dignitaries of the Church."—*London Athenaeum*.

THE *New-York Weekly* "is said" to have on hand unused MSS. for which they have paid nearly \$200,000. We don't know who said it, but we suspect it must be a "humor of the trade."

SCRIBNER, WELFORD & ARMSTRONG,

743 and 745 Broadway, New-York.

LIST OF NEW WORKS.

1. The Book of Marco Polo, the Venetian.

Concerning the Kingdoms and Marvels of the East. A new English Version. Illustrated by the Light of Oriental Writers and Modern Travels. By COLONEL HENRY YULE, C. B., late Royal Engineers (Bengal). Second Edition, Revised. With Maps and Illustrations. 2 vols., large 8vo. Cloth extra. \$31.50.

2. Cyclopædia of Costume; or, A Dictionary of Dress.

Regal, Ecclesiastical, Civil and Military—from the Earliest Period in England to the reign of George the Third. Including Notices of Contemporaneous Fashions on the Continent, and preceded by a General History of the Costumes of the Principal Countries of Europe. By J. R. PLANCHÉ, *Somerset Herald*. To be Completed in Twenty-four Parts, quarto. Profusely Illustrated by Colored and Plain Plates and Wood Engravings. Now Ready, Parts 1, 2, 3, 4, to be followed by one each month, until complete. Price per Part, \$2.

"These numbers of a Cyclopædia of Ancient and Modern Costume give promise that the work, when complete, will be one of the most perfect works ever published upon the subject. The illustrations are numerous and excellent, and would, even without the letter-press, render the work an invaluable book of reference for information as to costumes for fancy balls and character quadrilles."—*Standard*.

"Destined, we anticipate, to be the standard English work on dress."—*Builder*.

"One of the most magnificent publications of its kind ever put before the public."—*Lloyd's News*.

"Beautifully printed and superbly illustrated."—*Standard*, second notice.

3. The Scripture Atlas from Original Drawings.

Containing 16 quarto Maps, Full Colored, to illustrate the Old and New Testaments, with Physical Maps of EGYPT, SINAI, and PALESTINE; Plans of ANCIENT and MODERN JERUSALEM, etc.; with complete index to every Place mentioned in the Atlas. Price, full-bound cloth, beveled boards, titled, \$2.50.

4. The Englishman's House.

A Practical Guide to all interested in Selecting or Building a House, with full Estimates of Cost, Quantities, etc. By C. J. RICHARDSON. Third Edition. With nearly 600 illustrations. Crown 8vo. Cloth extra. \$3.

"* * This book is intended to supply a long-felt want, namely, a plain, non-technical account of every style of house, with the cost and manner of building; it gives every variety, from a workman's cottage to a nobleman's palace."

5. The Life and Epistles of St. Paul.

By THOMAS LEWIN, Esq., M.A., F.S.A., of Trinity College, Oxford, Barrister at Law, author of "Fasti Sacri," "Siege of Jerusalem," etc. With numerous Illustrations finely engraved on wood, Maps, Plans, etc. Two vols., demy 4to. Cloth. \$18.

These volumes contain more than 1000 pages, with about 350 illustrations in the highest style of wood engraving. The work is the result of forty years' study, and will be found of value to scholars, while its price is calculated to secure the widest circulation.

6. The Bible Atlas.

Containing 16 Colored Maps. Price in Fancy Wrapper, with Cloth Back, 50 cents.

7. A Manual of Veterinary Sanitary Science and Police.

With an Appendix containing the Contagious Diseases (Animals) Act and Regulations. By GEORGE FLEMING, F.R.G.S. With 33 illustrations. 2 vols., 8vo. Cloth. London, 1875. \$9.

8. Crookes. A Practical Hand-book of Dyeing and Calico Printing.

By WILLIAM CROOKES, F.R.S. With 11 full-page Plates, 47 Specimens of Dyed and Printed Fabrics, and 38 Wood-cuts. Thick 8vo. Cloth. \$21.

9. Douglas (J. C.) Manual of Telegraph Construction.

The Mechanical Elements of Eclectic Engineering. With Diagrams. Crown 8vo. Cloth, pp. 421. \$6.50.

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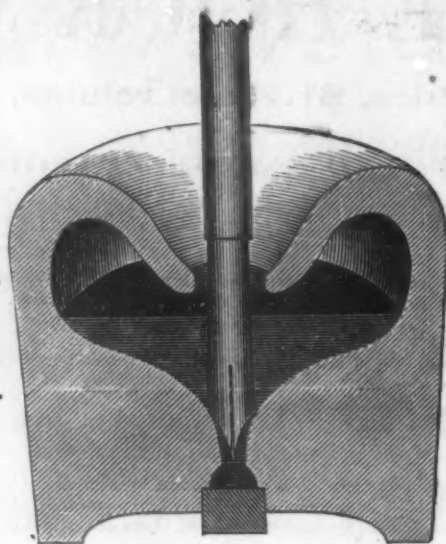
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